THE SERVANT LEADERSHIP ACADEMY MANIFESTO

WHAT WE BELIEVE

WE ARE ALL IN THE 01**PEOPLE BUSINESS**

100% of your customers, clients & employees are people. No matter what product you sell, or service you offer, your business revolves around the care & attention that you give to your people.

02 IS ABOUT SERVICE SERVANT LEADERSHIP

Not good...but GREAT service! As leaders, we need to understand that we seek to deliver exceptional service to the people that we are in our charge. Our people deliver exceptional customer service to our customers & communities.

YOU CAN'T SERVE OTHERS

Leadership can't just be about growing & developing people. We have to be about growing & developing your organization too. Servant Leadership is the catalyst for both.

EMPLOYEE ENGAGEMENT + CUSTOMER SATISFACTION = **BOTTOM LINE GROWTH**

OUR ROLE AS LEADERS IS INFINITE

Our ability to impact the people around us extends far beyond the workplace. We impact our people's lives in a way that nearly nobody else can. It is our role to impact our people & our community through our leadership.

CHANGE IS THE NEW NORMAL-OS SERVANT LEADERS **EMBRACE THIS**

People don't fear change, they fear change without context. Servant Leaders help teams & organizations adapt to a new agile way of working.

WHY WE BELIEVE IT



A DESIRE TO SERVE OTHERS

OVER THE DESIRE TO SERVE SELF

Servant leadership is about the conscious decision to put the needs of your people ahead of the needs of yourself. We model the need to work together as a team, share responsibility & promote innovation.



LEADING THROUGH PURPOSE

OVER MANAGEMENT BY OBJECTIVES

Purpose is the why behind what we do - the value that organizations provide customers & communities. Whenwe understand our actions impact purpose, we invest ourselves emotionally in the outcome.



CARING & INCLUSIVE COMMUNITIES

OVER ORGANIZATIONAL CULTURE

Community is a shared strength, created by the investment of its members. Great communities accept & support those who share similar beliefs & values, yet don't expect others to pretend to be someone else.



COLLABORATIVE & EMPOWERED TEAMS

OVER DEFINED OWNERSHIP, COMMAND & CONTROL

We seek ego-free, synergistic & team oriented environments that promote self-regulation & the ability to make decisions they believe is in the best interest of themselves & their customers.



GROWTH OF PEOPLE OVER EMPLOYEE DEVELOPMENT

Our single largest responsibility is the growth of our people, not just as employees but as citizens in their communities. We inspire our people to be their best, & hold them to accountable when they aren't.

OUR PRINCIPLES

CALLING Why were you compelled to lead others?

LISTENING The best way to understand, is to listen.

EMPATHY See things through the lens of others.

HEALING You have the ability to change the next chapter of the lives of your people.

AWARENESS You are aware of self & surroundings, & are present for your people.

PERSUASION Encourage, don't direct, your people to

move in a direction that is in their best

interest.

FORESIGHT You have the ability to see the forest from

the trees, & adjust course to stay on

purpose.

CONCEPT-**UALIZATION** Share the vision of the finish line with your people in a way that lets them

shape it too.

STEWARDSHIP Your responsibility is beyond your team,

& your company.

GROWTH Your greatest measure of success is the growth & development of your people.

COMMUNITY Your workplace culture is a place where all are welcome & all matter.

